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## WORK EXPERIENCE

## TSIA | San Diego, California Senior Creative Director, Events

Jan 2025 - Present

- Defined the global events marketing strategy aligned with overall business objectives, ensuring a cohesive and impactful presence across all touchpoints.
- Led, mentored, and developed a high-performing team, fostering collaboration, creativity, and operational excellence.
- Oversaw the full lifecycle of event planning and execution, from concept through post-event analysis reporting for company-hosted events.
- Art directed all visual and experiential strategies of company events while delighting thousands of conference attendees and complementing their learning journey.
- Presented event strategies to executive leadership, providing clear insights, key learnings, and strategic recommendations to guide future planning and investment.
- Developed and managed global event budgets, ensuring ROI-driven decision-making and fiscal responsibility.
- Managed relationships with external agencies, event production partners, venues, and technology vendors to deliver high-quality experiences.

# TSIA | San Diego, California Creative Director, Marketing & Events

Jan 2016 - Jan 2025

- Managed and coached a multidisciplinary creative team while fostering empathy-driven creativity, leading to a positive work environment.
- Art-directed high-volume creative deliverables, from the creative brief to the publication phase, while applying high-quality brand standards.
- Attained over \$300,000 in pipeline revenue by orchestrating the creative strategy with marketing teams to launch social media, email, and ad campaigns.
- Led web strategy to accelerate website performance to a 60% rise in page visitor retention, through UX/UI research, wireframing, prototyping, and optimization.
- Executed event brand and interactive experience solutions for recurring conferences, hosting over 4,000 attendees per year, contributing to 20% of the company's revenue
- Defined event KPIs and success metrics; lead post-event reporting and continuous improvement initiatives based on data and feedback.
- Moderated multi-team brainstorming and design review sessions, capturing feedback referencing project goals, and empowering designers towards innovation.

- Led creative operations and raised project delivery time by 25% by implementing project management, enhancing process efficiency, and resource allocation.
- Built brand kit, design systems for visual identity, and communication guidelines for consistent brand management on company marketing and corporate materials.
- Introduced data-driven methodology alongside design metrics to scrutinize the engagement level of existing creative collateral, aligning design resources to ROI.
- Strategized content creation for multi-channel marketing. Enabling the impact of 7,500+ leads per year, in collaboration with Marketing, Sales, and Executive teams.
- Produced a 200+ video marketing library, including scripting, storyboarding, video shoot, and launch plans. Resulting in doubling lead generation performance.

## SpinMaster, Constellation Brands, InstaClick | Toronto, Canada Graphic Design Consultant

Sep 2010 - April 2012

Nestlé USA | Los Angeles, California Senior Graphic Designer May 2006 - July 2010

### TECHNOLOGY COMPETENCIES

**Design Tools:** Adobe Creative Suite, Figma, Markup.io, Webflow, Miro, WordPress **Business Tools:** OpenAl, Gemini, Claude, Google Analytics, Pendo, Salesforce, Cvent **Marketing Tools:** Crazy Egg, Wistia, Vidyard, Hootsuite, Hubspot, Marketo, Eventbrite **Team Enablement Tools:** ClickUp, Asana, Wrike, Slack, Basecamp, Microsoft Office

Languages: English, Spanish

## LEADERSHIP AND ACTIVITIES

| Affiliation: Nonprofit Board Member, American Institute of Graphic Arts (AIGA) | Present |
|--------------------------------------------------------------------------------|---------|
| Affiliation: Contributing Member, InsideOut Design Leadership Community        | Present |
| Award: TSIA Event Design Excellence Award                                      | 2024    |
| Award: TSIA Business Impact Award                                              | 2016    |
| Interests: Career Advocacy, Design for Social Impact, Community Work           | Present |

### **EDUCATION**

| Leading for Creativity Certification, IDEOU                          | 2021 |
|----------------------------------------------------------------------|------|
| Bachelor of Science in Graphic Design, Platt College – San Diego, CA | 2002 |